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HEIKES--HUNTSVILLE-TREES.

The Huntsville Wholesale Nurseries.

SEPTEMBER Huntsville, Ala. 1910



FOR THE TRADE ONLY.

Special Mention.

ROSES. We are making a specialty of growing Hardy Hybrid Perpetuals and Mosses by budding for outdoor planting. Budded roses transplant with better success than roses on their own roots and produce finer blossoms. The stocks upon which we bud are all disbudded before planting, so that little trouble is experienced from suckers. It will be noticed that our assortment given on page six covers all shades of color from white to the darkest crimson. We have discontinued growing roses at Biloxi, Miss., as we find we can produce a much healthier, handsomer plant at Huntsville. Our present crop is grown at Huntsville, and we guarantee as fine plants, both roots and tops, as can be produced anywhere in the United States. Samples will be sent upon application.

FRAU KARL DRUSCHKI (Snow Queen). We are growing this variety in large numbers. It is the best white Hybrid Perpetual ever introduced. We have had it at Huntsville blooming in the open ground for the past three years. It is marvelous in its beauty in half open bud and in the pure white of the full opened bloom. It is more prolific and more constant in bloom than the Paul Neyron. In a bed of a dozen plants there is seldom a day during the Summer when blooms cannot be cut, and during the Spring and Fall it blooms in profusion. It is the ideal rose for cemetery planting both North and South. It holds its foliage well and is healthy and vigorous and in hardiness it equals any of the Hybrid Perpetuals. Nurserymen should put this rose in the hands of their agents and draw upon us for filling their orders.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER

References: W. R. Rison Banking Company, Huntsville, Ala., and the Mercantile Agencies.

FALL OF 1910 AND SPRING OF 1911.

HEIKES HUNTSVILLE TREES.

SEPTEMBER, 1910.

Except where prices are agreed upon these quotations are subject to change without notice.

The usual Terms and Conditions govern these quotations.

Combination Car Lots.

Prices will be based on delivery to station at Huntsville, the price of boxes to be added. In car lots in bulk no charge will be made for packing.

To those who order in less than car lots and wish to take advantage of our plan to deliver to Distributing Points we must add to the prices quoted in this list the cost of freight from Huntsville to these points on a car lot basis, and we will then prepay the freight to the point of distribution. This plan insures low freight rates and quick time. Such orders will be packed in boxes at Huntsville and combined to make up car lots and shipment promptly made to distributing points and forwarded from there over the various railroads to destination. Car lot orders will go direct from Huntsville to destination, and can be shipped at any time after September 20th to March 15th, except a short time in mid-winter.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., Philadelphia, Pa., Tyler, Texas, Toppenish, Wash., N. Yakima, Wash., Portland, Ore., Grand Junction, Colo., and Salt Lake City, Utah, distributing points for orders in less than car lots, to be shipped from Huntsville on the dates named below. No charge for drayage or transfer at these points.

FOR ST. LOUIS—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER—November 1st and in Spring.

FOR TYLER, TEXAS—October 10th to December 15th.

FOR PORTLAND, ORE.—November 1st to December 15th.

FOR TOPPENISH, WASH.—November 1st to December 15th.

FOR NORTH YAKIMA, WASH.—November 1st to December 15th.

FOR GRAND JUNCTION, COL—October 15th to December 1st and in Spring.

FOR SALT LAKE CITY, UTAH—November 1st to December 15th.

This offer to ship to distributing points will not apply if shipment is required at other than the above named dates. It sometimes happens that we cannot arrange to make up combination car lots to suit all strictly within the dates named. It will be necessary to arrange the dates for shipments as orders are received.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

PEARS: The pears we offer are all worked on French Pear Seedlings 7-12 mm, branched roots. In grafting pears we use the first cut only. Kieffer, from grafts, as well as other varieties from buds, grow up tall and straight in one year of sufficient height to cut back to the proper height to form heads for two year old trees.

KIEFFER PEARS--Two Years, Grafted on Branched French Pear Seedlings.

CIPHER.	Per 1000
Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.....	Folder..... \$125 00
Two years, $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet, well branched.....	Folder..... 90 00
Two years, 9-16 to $\frac{5}{8}$, 4 to 5 feet, branched.....	Follow..... 65 00
Two years, $\frac{1}{2}$ to 9-16, 4 to 5 feet, branched.....	Fondle..... 55 00
Two years, 7-16 to $\frac{5}{8}$, $\frac{3}{2}$ to $\frac{4}{2}$ feet, branched.....	Foolish..... 50 00
Two years, 3 to 4 feet, more or less branched.....	Forage..... 40 00
Two years, 2 to 3 feet, more or less branched.....	Foxy..... 30 00

KIEFFER PEARS--One Year. Grafted on Branched French Pear Seedlings.

CIPHER	Per 1000
One year, 5 to 6 feet, not branched.....	Fabrie..... \$85 00
One year, $\frac{4}{5}$ to 5 feet, not branched.....	Fable..... 75 00
One year, 3 to 4 feet, not branched.....	Farmer..... 60 00
One year, 2 to 3 feet, not branched.....	Farther..... 50 00
One year, 1 to 2 feet, not branched.....	Fathom..... 30 00

STANDARD PEARS--Two Years, Budded on Branched French Pear Seedlings.

CIPHER	Per 1000
Two years, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.....	Feather.....
Two years, $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet, well branched.....	Feeble.....
Two years, 9-16 to $\frac{5}{8}$, 4 to 5 feet, well branched.....	Fellow.....
Two years, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched.....	Felon.....
Two years, 7-16 to $\frac{5}{8}$, $\frac{3}{2}$ to $\frac{4}{2}$ feet, well branched.....	Festal.....
Two years, 3 to 4 feet, more or less branched.....	Fetter.....

Bartlett.

STANDARD PEARS--One Year, Budded on Branched French Pear Seedlings.

CIPHER	Per 1000
One year, 5 to 6 feet, more or less branched.....	Fossil.....
One year, $\frac{4}{5}$ to 5 feet, more or less not branched.....	Foster.....
One year, 3 to 4 feet, more or less branched.....	Founder.....
One year, 2 to 3 feet, more or less branched.....	Falter.....
One year, 1 to 2 feet, more or less branched.....	Fame.....

VARIETIES—Bartlett, Beurre d'Anjou, Doyenne du Comice.

PLUM TREES—One Year. On Peach.

CIPHER	Per 1000
One year, $\frac{3}{4}$ to 1 inch, 5 to 6 feet, well branched.....	Lesson.....
One year, 11-16 to $\frac{1}{2}$, 5 to 6 feet, well branched.....	Letter.....
One year, $\frac{5}{8}$ to 11-16, 4 to 5 feet, well branched.....	Liking.....
One year, 9-16 to $\frac{5}{8}$, 4 to 5 feet, well branched.....	Limber.....
One year, $\frac{1}{2}$ to 9-16, 4 to 5 feet, well branched.....	Limpid.....
One year, 7-16 to $\frac{1}{2}$, $\frac{3}{2}$ to $\frac{4}{2}$ feet, more or less branched.....	Linger.....
One year, 3 to 4 feet, more or less branched.....	Liquor.....

ORIENTAL VARIETIES

Abundance (Botan) Burbank Red June (Red Nagate)

COMPASS--CHERRY--PLUM—One Year. On Peach Stocks.

CIPHER	Per 1000
One year, 4 to 5 feet, $\frac{1}{2}$ to 9-16, more or less branched.....	Sudden..... \$125 00
One year, $\frac{3}{2}$ to $\frac{4}{2}$ feet, 7-16 to $\frac{1}{2}$, more or less branched.....	Safely..... 100 00
One year, 3 to 4 feet, $\frac{3}{8}$ to 7-16, more or less branched.....	Sage..... 85 00
One year, 2 to 3 feet, more or less branched.....	Sed..... 50 00

CHERRY TREES. Two Years. On Mahaleb

	CIPHER.	Per 1000
Early Richmond, Dyehouse,	1 inch & up, 5 to 7 feet, well bran'd. <i>Omen</i> 3/4 to 1 inch, 5 to 6 feet, well bran'd. <i>Object</i> 5/8 to 3/4, 4 1/2 to 5 1/2 feet, well bran'd. <i>Oblong</i> 9-16 to 9-16, 4 feet and up, well bran'd. <i>Octave</i> 1/2 to 9-16, 3 1/2 feet and up, well bran'd. <i>Office</i> 3 to 4 feet, branched <i>Onward</i> 2 to 3 feet, more or less branched <i>Order</i>	\$125 00 125 00 100 00 70 00 50 00 40 00 30 00
Montmorency, Wragg, Royal Duke,	1 inch & up, 5 ft. & up, well bran'd. <i>Orgie</i> 3/4 to 1 in., 4 1/2 ft. and up, well bran'd. <i>Oblige</i> 5/8 to 3/4, 4 ft. and up, well bran'd. <i>Observe</i> 9-16 to 9-16, 3 1/2 ft. and up, well bran'd. <i>Observe</i> 1/2 to 9-16, 3 ft. and up, well bran'd. <i>Obtain</i> 3 to 4 feet, branched <i>Ocean</i> 2 to 3 feet, more or less branched <i>Orbit</i>	\$125 00 125 00 100 00 70 00 50 00 40 00 30 00

SWEET CHERRIES--One Year.

	CIPHER	Per 1000
Five to six feet	<i>Pshaw</i>	\$125 00
Four to five feet	<i>Psalm</i>	100 00
Three to four feet	<i>Pry</i>	80 00
Two to three feet	<i>Prudish</i>	60 00

Black Tartarian, Lambert, Napoleon, Bing, Royal Duke.

PEACH TREES—June Buds.

	CIPHER.	Per 1000	
Six to twelve inches	<i>Jester</i>	\$15 00	
Twelve to eighteen inches	<i>Jersey</i>	25 00	
Eighteen inches to two feet	<i>Jealous</i>	30 00	
Two to three feet	<i>Jasper</i>	35 00	
Three to four feet, 3/8 to 7-16, more or less branched	<i>Jargon</i>	45 00	
Three to four feet, 7-16 to 1/2, more or less branched	<i>Jacket</i>	50 00	
Four to five feet, 1/2 to 9-16, more or less branched	<i>Jailer</i>	65 00	
Four to five feet, 9-16 to 5/8, more or less branched	<i>Jangle</i>	85 00	
Arp Beauty	Elberta	Hiley (Ea. Belle)	Orange Cling
Belle of Ga.	F. St. John	Lovell	Phillips Cling
Carman	Greensboro	Muir	Triumph
Crawford's Early	Goldfinch (Early	Mamie Ross	Tuskena (Tuscan)
Crawford's Late	Elberta)	Mayflower	Waddell
Champion			

PEACH TREES—One Year. On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

	CIPHER	Per 1000	
One to two feet, little if any branched	<i>Render</i>	\$25 00	
Two to three feet, little if any branched	<i>Resource</i>	35 00	
Three to four feet, 3/8 to 7-16, little if any branched	<i>Reserve</i>	45 00	
3/2 to 4 1/2 feet, 7-16 to 1/2, more or less branched	<i>Recite</i>	50 00	
Four to five feet, 1/2 to 9-16, branched	<i>Rattle</i>	65 00	
Four to six feet, 9-16 to 5/8, branched, No. 1	<i>Rather</i>	85 00	
Five to six feet, 5/8 to 3/4, branched extra	<i>Ransom</i>	85 00	
Five to seven feet, extra, 3/4 to 1 inch, branched	<i>Rancor</i>	85 00	
Apex	Emma	Krummel's Late	Orange Cling
Alexander	Elberta	Lovell	Phillips Cling
Arp Beauty	Fox Seedling	Lemon Cling	Rex (Late Elberta)
Beer's Smock	F. St. John	Mamie Ross	Salway
Belle of Ga.	Globe	Mayflower	Stephens' Rareripe
Bequet's Free	Greensboro	Mountain Rose	Stump the World
Carman	Goldfinch (Early	Muir	Sneed
Capt. Ede	Elberta)	Munson's Free	Tiebout
Crawford's Early	Heath Cling	Munson's Cling	Triumph
Crawford's Late	Hiley (Ea. Belle)	Old Mixon Free	Tuskena (Tuscan)
Champion	Henrietta (Levy's	Old Mixon Cling	Victor
Dulce	Late)	Octobel	Waddell
Dr. Burton			

PECAN SEEDLINGS. Gulf Coast Thin Shell.

We have a very fine lot of two and three-year old seedlings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot upward to five feet.

	CIPHER	Per 1000
Two and three years, 12 to 18 inches.	<i>Patent</i>	\$35 00
Two and three years, 18 to 24 inches	<i>Paddle</i>	45 00
Two and three years, 2 to 3 feet.	<i>Pebble</i>	50 00
Two and three years, 3 to 4 feet	<i>Pellet</i>	65 00
Two and three years, 4 to 5 feet	<i>Pettet</i>	70 00

MAGNOLIA GRANDIFLORA.

	CIPHER	Per 100
Field Grown, 18 to 24 inches, two year transplanted	<i>Martin</i>	\$20 00
Field Grown, 2 to 3 feet, two years transplanted	<i>Manger</i>	22 50
Field Grown, 3 to 4 feet, two years transplanted	<i>Mallet</i>	23 00

These Magnolias are fine, straight, smooth plants with good fibrous roots.

ROSES--Field Grown. Budded.

We have ceased to grow Roses at Biloxi, as we find we can produce a much stronger, healthier plant at Huntsville. Those grown here, both root and top, are as fine as can be grown anywhere. We have a large stock this year and are making prices low to help introduce the Huntsville grown.

	CIPHER	Per 100	Per 1000
Two years, No. 1.	<i>Rosette</i>	80 00	
Two years, No, 1½	<i>Robust</i>	65 00	
Two years, No. 2.	<i>Rocket</i>	35 00	

HYBRID PERPETUALS

Anna de Deisbach	Gruss an Teplitz	Magna Charta	Paul Neyron
Coquette des Alps	Jubilee	Mad. Gab. Luizet	Frau Karl Druschki (Snow Queen)
Gen. Jacqueminot	M. P. Wilder	P. C. de Rohan	Ulrich Brunner

	MOSSES		
Crested Moss	Henry Martin	Salet	White Bath

The No. 1 plants will have three or more branches and will be cut back to 18 to 24 inches. The roots are very fine. We make a grade of Roses called No. 1½. This grade is made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and make a very nice grade for mailing.

The plants under No. 1½ we class as No. 2. We recommend them for transplanting.

PRIVET.

AMOOR RIVER PRIVET. The Best Strain. More Nearly Evergreen Than Any Other Strain.

	CIPHER	Per 1000
Two years, 4 to 5 feet, well branched.	<i>Pug</i>	\$50 00
Two years, 3 to 4 feet, well branched.	<i>Purge</i>	35 00
One year, 2 to 3 feet, well branched	<i>Purify</i>	25 00
One year, 18 to 24 inches, well branched	<i>Purist</i>	20 00
One year, 12 to 18 inches, slightly branched	<i>Purl</i>	15 00

APPLE TREES. One Year.

We have some very promising lots of apple grafts one year for sale. One large fine block of our own growing at Huntsville. Other lots promise to be equally fine, grown on contract in Washington, Kansas and Oklahoma. Descriptions of the different lots, showing sizes, prices and varieties, are given below:

APPLE GRAFTS—One Year. No. 1 Seedlings. Huntsville Grown.

	CIPHER	Per 1000
Five to six feet	<i>Proxy</i>	\$100 00
Four to five feet	<i>Provost</i>	80 00
Three to four feet	<i>Provoke</i>	65 00
Two to three feet	<i>Provide</i>	50 00
One to two feet	<i>Prove</i>	35 00

Grimes Golden, Gano, Jonathan, Kinnard's Choice, Rome Beauty, Winesap.

APPLE GRAFTS—One Year. No. 1 Seedlings. Oklahoma Grown.

	CIPHER	Per 1000
Five to six feet	<i>Protest</i>	\$100 00
Four to five feet	<i>Protect</i>	80 00
Three to four feet	<i>Prosy</i>	65 00
Two to three feet	<i>Prosper</i>	50 00
One to two feet	<i>Prospect</i>	35 00

Jonathan	Whitney No. 20	Y. N. Pippin	York Imperial
Rome Beauty	Maiden's Blush	Spitzenburg	Yellow Transparent
Red June	Winesap	M. B. Twig	Mo. Pippin
Wealthy	Gano	Stayman Winesap	Duchess
N. W. Greening	Ben Davis	Grimes Golden	

PEAR GRAFTS—One Year. Grafted on French Pear Seedlings 7-12 mm. Branched Roots. Oklahoma Grown.

	CIPHER	Per 1000
Five to six feet	<i>Prose</i>	\$85 00
Four to five feet	<i>Prophet</i>	75 00
Three to four feet	<i>Property</i>	60 00
Two to three feet	<i>Proper</i>	50 00
One to two feet	<i>Prop.</i>	30 00

Kieffer

APPLE GRAFTS—One Year. No. 1 Seedlings. Washington Grown.

	CIPHER	Per 1000
Five to six feet	<i>Proof</i>	\$125 00
Four to five feet	<i>Prong</i>	100 00
Three to four feet	<i>Prone</i>	75 00
Two to three feet	<i>Prompty</i>	60 00
One to two feet	<i>Promote</i>	50 00

Winesap	Rome Beauty	W. Banana	King of Tompkins Co.
Stayman Winesap	E. Spitzenburg	Arkansas Black	Yellow Newtown Pippin
Jonathan	Grimes Golden		

APPLE GRAFTS—One Year. No. 1 Seedlings. Kansas Grown.

	CIPHER	Per 1000
Five to six feet	<i>Promise</i>	\$100 00
Four to five feet	<i>Prolong</i>	80 00
Three to four feet	<i>Prolific</i>	65 00
Two to three feet	<i>Project</i>	50 00
One to two feet	<i>Prohibit</i>	35 00

Jonathan	Spitzenburg	York Imperial	Grimes Golden
Gano	Ben Davis	Duchess	Yellow Newtown Pippin
Winesap	Wealthy	Rome Beauty	

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

HATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred, orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from $7\frac{1}{2}$ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss or "Shingle Tow," and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add $\frac{1}{4}$ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.